Cooks, &c. cook, first class Vienna, wants position adult family. Stationery, 573 Amsterdam

COOK competent; assist washing; city or country; references. Marshall, 163 West Chambermaids, &c. CHAMBERMAID-WAITRESS, private, pub-lis: colored: references; reliable. Lassiter Bergert, 218 West 138d.

makers, Scamstresses & Milliners, ARTISTIC LIOWNS; advanced styles; expert remodelling; daily. Miss Armitage, IRESSMAKING, gowns, wraps, remodelling; home preferred. Smith, 125 West 430. STS Bryant.

DRESSMAKER-Fashionable frocks, summer prices. Circle 2072. RISH girl wishes position as general house-worker very good cook. Slattery, 127 Wet forh #t. SEAMSTRESS, neat, quick, plain sewer, by fay Phone 1030 Circle, apartment 24. SEAMSTHESS, plain sewing, alterations, Mrs. Ross, 256 West 22d at.

General Housework, &c. competent, refined young colored cook wishes position; excellent baker, soups, deserts will do general work small private family reference. Bessie, 250 West Gd. family reference. Hexage, 200 West 63d.
ROUSEWORKER, Irish girl, lately landed,
me experience, wishes position as houseworker. Call, 605 2d av., second floor,
ROUSEWORKER, city or country. Hudson,
200 West 128th st., care of Anglin. HOUSEWORKER-Sleep in: city, seashore: colored; neat, reliable. Harding, 1717 3d av. FULSEWORKER-Sleep in; city, country; neat, colored; letter. Forbes, 322 Lenox av. JAPANESE-Young girl desires position as seend maid or heiper in domestic works in refined family; country home preferable; good references. G., 142 Sun-Herald. Herald square.

Laundresses. &c. LAUNDRESS; wash taken home; open air drying, colored. Paul, 216 West 140th at.

EXPERIENCED infants nurse wants work; country preferred. Care Gould, 356 Crim-nics av. Broax. NURSE, city. country; very neat, light col-ored, graduate. Roach-Langford, 9 West NURSE, graduate, cheerful: in, out city: references from physicians, clergymen. Wadaworth 248. URSE wishes permanent position; adult; sleep home, D., 201 West 78th. NURSE-Experienced, obstetric, 10 days \$40. \$42 West 121st.

Waltresses, &c. COLORED, experienced two women, wait-resses, scanhore or country. White, 541

COLORED girl wishes half time, mornings. DATWORKER, laundress, cleaning, cook dinsers; reliable, willing. Howard. Phone 568 Harlem. DAY worker, laundry and cleaning; also wash taken home; colored. Thompson, 213 GERMAN woman does washing, troning by day, reference. Schelhorn, 586 Columbus Gikl., colored, young, factory, anything; no housework; reliable. Milliner, 2137 7th av. HALF time, mornings; neat colored; competent, Particulars, Roach-Phillips, 55 West Laby's main refined colored girl, in apod home; can manicure, marcel wave, factal massage, sew and do chiropody; reference. Care Stationery, 556 9th av. TWO Beigian ladies desire situations as lady's maids. Vanderhouten, 36 Rus de Mens, Loignies, Belgium. FOUNG Irish woman spare four, five hours daily, care of baby or companion old lady. A. 1450 Sun-Herald, Harlem.

ONDANION for children, adults or both: is Al teacher, housekeeper, sanitacium nors, therapeutic exercises, indoors or out; young Advertiser, SS Hope st., Ridgewood, J. Phone 973J. J. Phone 973J.

EENCH first class, visiting governoss, new Parisionne, will accept few pupils, New ferk and Far Rockaway. French Teacher. C West 17th st. Phone 3474 Chelsea. FRENCH governess, good references, wants stuatish travel. J., 122 Sun-Herald, Her-

GOVERNESS, visiting, Parisienne; manag-ing housekeeper; New York, Edgemers, Long Beach, or exchange for room; French, English; plano. Schuyler 6283. GOVERNESS, disengaged, languages, music, entire charge. Governess, care of Barton, MO West 84th. MANICURING, facial, scalp (licensed). McDennell (cd.), Phone Audubon 5396, apt. 7.

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Rousekeepers and Janitresses. BOUSEKEEPER, good cook, with girl. 'neat, colored, Troftman, 7 East 132d.

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Experienced Japanese desires position with statisman.

Hariem.

BUTLER, experienced, elderly man; have excellent references; wages \$50. F., 223 Eun-Herald, Herald square.

BUTLER, valet, bighly recommended; personal references; English, W. R., 878 3d av.

CHAUFFEUR-MECHANIC Wishes position: American, white, single, 24; Al references; chiging. Riverside 8220. Leppert, 829 Co-lumbus av. CHAUFFEUR, colored, married, wishes pri-vate position; careful driver; well experi-enced, steady man. Williams, 245 West

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CHAUFFEUR, 12 years experience; summer position. Columbus 8230. Olsen, 35 West diet.

Chauffeure. Columbus 8230. Olsen, 35 Pedersen, 500 West 110th st.

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Tactards. Andrew Gara, 781 3d av., city.

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It's Sun-Herald, Herald square.

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Unusual in having REAL ABILITY as a careful, competent driver, a capable mechanic, and in looking after the outside work on a country estate; two positions in eight years; refined, industrious, courteous, American widewer, ago 82; Packard, Cadillac, any car; \$25 with beard and good, clean room; at liberty Monday; go anywhere. O., 173 Sun-Herald, Herald square.
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CHAUFFEUR seeking steady position with private family, on high class cars only; 28 years old, married; 10 years' shop and driving; honest, reliable and steady. A., 1561 Sun-Herald, Bronx.

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CHAUFFEUR (refined colored man) expert

CHAUFFEUR (refined colored man) expert mechanic, careful driver; 14 years ex-perience, Packard, Cadillac, Pierce, Marmon; knows country roads; best references; \$50. G. 139 Sun-Herald, Herald Square, CHAUFFEUR, mechanic, useful, careful driver, 51, single; hard worker, long hours; eight years driving; private family refer-ences; moderate wages; anywhere, G., 137 Sun-Herald, Herald equare. Sun-Herald, Herald equare.
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Columbus 9416.
CHAUFFEUH, mechanic, colored, refined,
wishes position private, excellent reference.

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COUPLE, first-class rook and butler, wish position; willing to take charge with small family; good manager; best references. Call 250 East 62d st. COUPLE, first class cook and butler, coun-try only; teferences. Szilagyi, 184 East 79th, basement. COUPLE, Scatch, wife cook or chambermaid or laundress; man useful butler; references. Tel. Yonkers 1408. COUPLE, Swedish, refined, take charge of small house or bachelor apartment. East filst st., New York.

COUPLE, wife cook, houseman, valet, want position. 137 Bloomfield at., Hoboken, N. J ELEVATOR, switchboard man, mornings, to 2. Kellar, 256 West 15th. to 2. Kellar, 2.6 West lath.

ENGINEER wishes position on large cetate; understands oil, gas and kerosene engines, electric repair, plumbing, steamfitting, concrete work, carpenter work, road building and all work on estate; American, married beat references. G., 135 Sun-Hersid, Herald square.

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EXPERIENCED accountant and cashler, at present with a large manufacturing com-pany in Connecticut, deelres to make a change; Al references and bond can be fur-nished. Answer Cashler, Y. 502 Sun-Herald

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GARMENTS.

High type festory manager, absolutely capable and reliable: full of initiative, get the desired of the state of GENTLEMAN, middle aged, high education, experienced translator-correspondent English, Italian, French, German; practical knowledge European methods, trained to statistical studies and investigations; willing to start and study. R., 62 Sun-Herald, Herald square.

square. Housekeeper Hotel Gregorian, 42 West 35th st.

ITALIAN valet for gentleman or private; will travel; best reference. J. Conti, 2504 Bethgate av.

JANITOR, colored couple; experienced; reference. Janitor, care Hanley, 25 West 15th st.

JAPANESE, excellent cook, desires position; can do everything in small place; have references. Nahs, 47 Prospect place, Man-

hattan.

JAPANENE: couple, expert chef, wife maid,
waitrers, private house or club house, city
or country: has highest references. Sumi,
148 West 65th st.

JAPANESE, experienced cook: reliable:
good disposition; gives satisfaction is every
way; best references. Yama, 17 Concord st.,
Brooklyn.

JAPANESE butler, valet and chef, private family; have been eight years in last place.
M. K., 148 West 65th st.
JAPANESE COUPLE. in private family; both eight years last place.

M. K., 148 West 65th st.

JAPANEEE couple want positions, cook and waitress or maid, experienced; city or country. Nlahl, 100 West 55d st. JAPANESE, first class butler, competent, seeks position; city or country; good city reference. Mato, 724 Lexington av.

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MAN (38) with 25 years' experience in rea-faurant business as manager, wishes posi-tion with some business with good chance for advancement, in or out of city. F., 188 Sun-Herald, Herald square.

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MARRIED man, no family, wants position on private estate as caretaker or dairy man; 9 years' reference. Y., 797 Sun-Herald. Herald square.

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ERENCES F. 231 SUN-MERALL.

ALD SQUARE

BUTLER-VALET. Swiss-French; thoroughly competent; three years last place; personal city references. C. Dupras. 44 West 88th.

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CHAUFFEUR-MECHANIC, colored, wishes position to maintain pulvate position: 10 years' reference; drive say cars. Phone all week Holmes, 9924 Wadsworth.

FIGHTEFEUR-MECHANIC wishes position:

RESPECTABLE colored man wishes position part time, day or night. Evans. 674 2d av.

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OFFICE AND SHOWROOM,
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Fulton st. Fulton st.

Pedersen, non West Hoth st.

WORK wanted, plain gardener wishes place; understands cows, chickens, lawns, roads; generally useful and willing; single, middle aged; good references. B. K., 157 East 47th.

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VOING man, 20. wishes position as mus-

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A refined young woman as nurse for two children 5 and 2 years, at seashore for summy; references. Apply J. C. Mayer, Mongouth Beach, N. J. Telephone 2201 W. BOOKKEEPER-STENOGRAPHER, young o middle aged woman, having experience and good business knowledge, to take charge of office: good position for the right party. Write, giving full information as to age, ex-verience and salary desired, confidential, G., 153 Sun-Herald, Herald square.

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COMPTOMETER operators for positions in downtown banking institution: state age, education, esperience and salary desired. Address P. M. P. O. Box 822, City Hall Sta-tion, New Work city. COMPTOMETER operators, unemployed, also married, for temporary work. F. Muriel Ranson. 30 Church st., room 123E. Phone Certlandt 5170. Cortlandt 5170.

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WANTED BY LARGE DOWNTOWN BANK: BALARY \$1.020
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LADV'S MAID, who is theroughly competent and efficient, good packer and seametress; not over 55; country in summer. English preferred; only one who has had previous experience need apply; state nationality, age and wages expected. F., 570 Sun-Herald.

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TYPIST-Young lady, some experience, de-sired by old established Christian firm; excellent opportunity; pleasant surroundings. W. & H. Ltd., 108 Lafayette, st. TYPISTA - Experienced young women desired by Christian firm, salary \$85 a month to begin. Apply Room 410 Rusek Building, 1737 Broadway, New York city.

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GIRLS who want to have the sat-isfaction of doing something worth while for good pay. We now have positions for such girls in several departments. No experience is required. The starting salary is \$15 a week.

Capable girls can soon reach earnings of \$85 to \$100 a month. Apply at 1158 Broadway, Manhattan, corner 27th st. 376 East 150th st., Brenz. 81 Willoughby st., Brooklyn, Evenings until 8 P. M. Above offices also open Saturdays
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WOMAN take care motheriess baby; call evenings. Lukalser, 625 West 177th. evenings. Lukaiser, 63 West 17th.
YOUNG women, well educated, teaching experience preferred; educational welfare work; position for summer season; may be permanent; tiberal salary and bonus. G., 107 Sun-Herald, Herald square.
YOUNG woman clerk, about 18, deared by Christian firm; salary 370 a month. Apply Room 410, Butck Building, 1737 Broadway, New York city. YAY, New York city.
YOUNG woman familiar with the theatrical
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EARN \$125-\$150 weekly, only through Prof. Robrer's, the Reliable Hairdress, Manicure, Beauty School; \$5 up: free for service; earn while learning; pamphlet. 119 West 42d st.

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IF YOU HAVE AND YOUR
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WITH GOOD PAY AND A REAL,
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State are education, experience and salary

State age, education, experience and a desired. P. H., P. O. box 822, City station, N. V. C. BOOKKENPERS wanted—Experienced men; good salary. Mechanics Bank, 136 Broad-way, Brooklyn. CARPENTERS Helpers, - Energetic young men with one or two years experience; state age, nationality, wages expected and previous employers. F., 525 Sun-Herald.

CHAUFFEUR, useful, who has driven privately in New York city; single, not under 27: \$100 monthly, room and board. Write, giving references, nationality, O., \$21 Sun-Herald, Fulton st. CHAUFFEUR, single, obliging, over 28, citizen, familiar with New York city driving permanent place; town in winter: \$100 monthly, room and board. Call, with references, 2122 5th av., northwest corner 130th at. CHAUFFEUR, commercial car, married ma preferred; good salary and steady position for right man. Write or call Robert A. Reasbey, 445 West st.

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and salary desired. Address P. E. P. O.
box 822. City Hall Station, N. Y. C.
COLLECTOR, credit department wholesale
dry mode inuxe: state age, experience, referronces and salary wanted. FUTURE, 630
Sun-Herald, 280 Broadway.

COME ON, MEN.

You can only cash in on what you do, not what you try to do, stop trying and join the fastest growing organization in the United States and Canada: must have 30 managers in next few months, and we train them in a few days to do things and cash in big; must be 25 years or older and be of neat appearance and pleasing personality. Call after 10, Suite 204, 110 West 40th at.

COOKS.

Experienced cooks, white; posttions offer \$30 deckly and upward; union scale and hours;

HOTEL CLEVELAND, CLEVELAND, OHIO.

An importing and manufacturing company doing a large business in high class grocery specialty throughout the United States requires an experienced correspondent; must be well educated and thoroughly capable at handling a large and varied correspondence with large as well as small firms. Address, stating nationality, age and experience, firms by whom employed and length of services with each, also salary expected, O., 178 Sun-Herald, Herald square.

COMMISSION salesmen wanted to take or ders for the new Pabat Milwaukee. Appl Pabat, 606 West 49th st.

CLOSING TIME FOR UNDISPLAY CLASSIFIED

The Sun and New York Herald

DAILY ISSUES

9 P. M. at Main Office, 280 Broadway.
5 P. M. at former Herald Office, Herald
Building, Herald Square.
6 P. M. at all other Branch Offices.
(Locations listed on Editorial Page.)
6 P. M. at all other Branch Offices.
(Locations listed on Editorial Page.)

HELP WANTED-MALES.

COUPLE-Man chauffeur and useful butier, wife good cook; small house, two adults, Huntington, L. I.; good wages; must have good references. Ap-ply Room 319, 52 Wall st., ar 'phone 7040 Hanover.

CREDIT MAN'S ASSISTANT (YOUNG)
WANTED BY WHOLESALE LACE. SILK
AND COTTON HOUSE; EXPERIENCE IN
GIVING REFERENCES AND KNOWLEDGE
OF CHECKING CREDITS ESSENTIAL;
MUST DE OF FLEASANT ADDRESS.
WRITE FULLY, SPECIFYING AGE, EXPERIENCE, SALARY, REFERENCES. O.
F., 10 UNION SQUARE.

DRAUGHTSMAN.
Sugar refining company located in New York city, has an opening in their draughting department for a draughtsman with experience on structural steel and conveying gachinery; state experience, qualifications and ralary expected. Address Draughtsman, box 48. Long Island City.

ELECTRICIANS Helpers.—A limited number of positions are open to energetic young men with one or two years' mechanical or electrical experience to learn electrical construction work; state age, nationality, wages expected and previous employers. F., 524 Sun-Herald.

Sun-Herald.

Electricians.

Experienced men for generating and substation construction work; state age, experience, nationality, wages expected and previous employers. F., £23 Sun-Herald. PARMER, married, to take charge of private country place, 100 miles from city; atte age, nationality, experience and wages with cottage. G., 799 Sun-Herald, Herald

GARDENER: one understanding vegetables and flowers willing to assist around house; single; per conal reference required; Westchester coun ity. Apply Mr. Lewis, 1200 BROADWAY, AZ 20TH ST.

JANITOR or superintendent; neat, reliable colored; experienced, obliging. Tattnell, West 136th.

JOHN DANIELL & SONS.
DRY GOODS HOUSE.
BROADWAY, STH AND STH STS., N. T.
REQUIRE MAN ABOUT 30 YEARS OF
AGE AS WATCHMAN PORTER; APPLY BY
LETTER.

LABORERS wanted; wages \$4 a day. Apply Wobdiawn Cemetery, 235d st. & Webster av LOSS department assistant: experience necessary. Apply Yorkshire Insurance Co., 80 Maiden lane. Co., 80 Maiden lane.

MACHINIST-Set-up man for Brown & Sharpe automatic and hand screw machine.

R. T., 280 Sun-Herald.

PACKER, first-class, will good references, in the line of toys and fancy goods; steady position for good man. Call 29 Union square.

PHYSICIANS.—Two well qualified, regular physicians, by a large industrial concern; young men preferred. Apply 10 to 12 A. M. Thursday and Friday, A. K. Smith, Herald Square Hotel. POULTRY man, middle age, good wages t right party. Apply immediately. A. J. Holmes, Scarsdale, N. V. Phone Scarsdale 201.

REALTY office, centrally located, wanta a man for collecting and general office work only reliable, experienced man need answer \$13 weekly and commissions; bond required Apply by mall in own handwriting. Realty 209 West 24th.

SALESMEN WANTED.

Scientific Salesmanship, to be given in ou various branch offices during the week o July 12. They will be taught the underlying principles of successful salesmanship as ap plied to selling Standish Service and will then be given a place on our sales staff The positions mean unlimited moneymaking possibilities, permanency and rapid promo

tion to executive positions. Call at either of our following branch offices:

JOHN A. STANDISH & CO., INC.,

355 EAST 14PTH ST., BRONX.

SALESMEN.

If you are a capable eccurities salesman you can make even the most meritorious investment offer look better and pay better. We have just such a sales proposition while which to entrust ambitious men who are looking for opportunity to the up to a proposition the profitable future of which is a certainty and that is of present strong appeal to the investing public on the alert for a share in the profits in industrial corporations of rapidly expanding earning power. If you will appreciate a once-in-a-lifetime chance and the backing of a strong sales organization, apply to-day to Slivers, Friedlander & Slivers, autta 1627, 111 Broadway.

SALESMAN.

Large lace embroidery and cotten goods house requires the services of a thoroughly experienced salesman to sell their lines to the leading department stores and dry goods trade in the States of Michigan (excepting the town of Port Huron) and Illinois (excepting Chicago and suburbs). Applicants must be well acquainted with buyers in the line and of proven ability in the territories. Applications held strictly confidential. Goldenberg Brothers & Co., 109-111 5th av., New York city.

SALESMEN.—We have openings for applicants as promotional positions that will not the becimer approximately \$150 weekly at the start. Only men with initiative and the courage to WALK AND TALK AND TELL THE TRUTH will be accorded an interview. Applicants must not be younger than 25 years. Call daily from 10 to 4, suits 1014, 25 West 43d st; suits 305, 152 Nassau st., New York; suits \$4, 166 Montague st., Brooklyn; suits 52, 156 Market st., Newsrk. SALESMEN Wanted.—We have an opening on our sales force for two good men to handle popular priced motor truck in Greater New York. There are at present 5,000 running the streets. This is an opportunity for a few experienced men to get in on the ground floor; state full particulars, &c.; confidential answer. Box 29, 324 Rocksway av., Brooklyn.

Rockaway av., Brooklyn.

SALESMEN.

Opportunity offered to sell dividend paying stock being trailed on New York Curb. If you are not selling stock at present and you possess salesmanship and aggressiveness, you will be instructed. No drones or has been need apply. Producers only. Extraordinary inducements to right men. Call 10-12 A. M. 1482 Broadway, Room 807. SALESMAN. TWO MEN, FOR CITY OR ROAD, TO REP.
RESENT A WELL ESTABLISHED CORPORATION SELLING GOVERNMEN TO
COMPILED INFORMATION. LEADS FURNISHED. COMMISSION, BONUS AND EXPENSES. APPLY 145 WEST 38TH ST.,
PENSES. APPLY 145 WEST 38TH ST.,

Sun-tieraid, Heraid square.

SALESMAN wanted to handle a timely advertising proposition. Call between 9 A.

M. and 2 P. M., C. S. Hammond & Co., 20 Church st., New York.

SALESMEN for our linen and bedding departments; best city references required. Kelly's Linen Store, 958 3d av.

HELP WANTED-MALES.

BALMSMEN

THE DAWN OF A NEW DAY IN YOUR LIFE AWAITS YOU IF YOU SIMPLY POSSESS THE INITIATIVE AND WILL TO OPEN YOUR MIND AND HEART TO CONVICTION FOR JUST ONE HOUR THIS AFTER NOON AT 2 P. M. SHARP.

FOR ONCE IN YOUR LIFE-IF ONLY JUST LONG ENOUGH TO HEAR OUR STORY-TRY TO BE-LIEVE YOU ARE A THOUSAND OR TWO MILES FROM BROADWAY, IN A LAND WHERE MEN HAVE

OUR FAITH IN MEN IS UNLIMITED

-AS IS PROVEN BY THE FACT THAT 41 MEN, JUST LIKE YOUR-SELF, WHO JOINED THIS OR-GANIZATION OF SELLING MEN DURING THE PAST SEVERAL MONTHS AND GAVE THEIR BEST TO THIS GREAT WORK FINANCING THE EXPANSION OF AMERICAN BUSINESS INSTITU-TIONS AND DEVELOPING NA-TIONAL BALES FORCES, UNDER THE PERSONAL DIRECTION OF JAMES W. ELLIOTT, WRITER OF MAN MESSAGES, HAVE BEEN PROMOTED TO EXECUTIVE POSI-TIONS WITH EARNING CAPACI-TIES OF FROM \$5,000 TO \$15,000 PER ANNUM.

AND WHILE THEY WERE TRAIN-ING FOR THE BIG JOBS, MANY WEEKLY COMMISSION CHECKS OF \$500 OR OVER WERE PAID TO INDIVIDUAL MEMBERS OF THIS ORGANIZATION.

WE DON'T CARE ABOUT YOUR SUCCESS OR FAILURES AS A BALESMAN. IN FACT, YOUR PAST EXPERIENCE DOESN'T MEAN A THING TO US JUST AS LONG AS YOU HAVE THE DESIRE TO ACHIEVE AND WIN BIG AND WIN

EIGHTY PER CENT, OF OUR SELLS ING FORCE NEVER SOLD A DOL-LAR'S WORTH OF ANYTHING BE-FORE THEY JOINED THIS OR-GANIZATION - BUT TO-DAY ARE WINNING OR HAVE ALREADY WON BIG JOBS.

WE STARTED HERE LESS THAN

ONE YEAR AGO WITH ONE FLOOR

AND SIX MEN AND AS A RESULT OF THE SUCCESS OF OUR PLAN WHICH WAS THOROUGHLY DEM-ONSTRATED IN THE SUCCESS-FUL BUILDING OF A LARGE MANUFACTURING INSTITUTION WHICH IS NOW ON THE ROAD TO A BRILLIANT FUTURE, TO-DAY WE HAVE THREE FLOORS IN THIS BUILDING DEVOTED EX-CLUSIVELY TO FINANCING THE EXPANSION OF AND DEVELOPING NATIONAL SALES FORCES FOR THREE NATIONALLY KNOWN GO-ING INSTITUTIONS, WHO NEED AT LEAST 200 BUSINESS AND SELL-ING EXECUTIVES, WHICH POSI-TIONS WILL PAY FROM \$5,000 TO \$25,000 ANNUALLY-AND MORE.

EVERY SINGLE ONE OF THESE MANAGERIAL POSITIONS WILL BE FILLED WITH MEN JUST LIKE YOURSELF, OUT OF THIS ORGANI-ZATION, WHICH YOU ARE IN-VITED TO JOIN, PROVIDED YOU ARE WILLING TO BE SHOWN HOW TO HELP YOURSELF REACH YOUR GOAL IN BUSINESS AND LIFE.

IN OTHER WORDS, WE HAVE FOR

HAVE DREAMED OF, NO MATTER

WHAT LINE OF WORK YOU HAVE

YOU THE OPPORTUNITY

REEN DOING. SOME MEN. HAVE GIVEN UP SALARIES UP TO \$5,000 TO COME WITH US. OUR STORY WILL BE CONTINUED

IN FULL DETAIL AT 2 O'CLOCK

YOU WANT TO HEAR THE REST OF IT, DON'T YOU? WELL, JUST YOU WILL BE HERE AT THAT TIME. AN OUR SEATING CAPAC ITY IS LIMITED TO 100 CHAIRS.

CALL EARLY. REMEMBER, THERE IS NO OBLI-GATION ON YOUR PART-EXCEPT YOUR EARNEST ATTENTION TO THE DETAILS OF THE OPPOR TUNITY WE HAVE TO OFFER YOU.

THE BUSINESS BUILDERS VOCATIONAL, DEPARTMENT, 4TH FLOOR. 620 FIFTH AVE.

BPECIAL OPPORTUNITY.

We want the man who is tired of standing still and whose prospects are limited by the accops of his business or his employer's intelligence; for the man that will qualify there is a big future ahead for him. Call after 10 A. M., Room 15, 301 Fwiten st., Brooklyn.

Way.

STUTZ bearcat, 1918; run 5,000 miles: perfect condition, newly painted; equipped with top. Mme JULIETTE, Y. 804 Sun-Havald, Herald square.

TAXI—Maxwell, 1917, landaulet, Pittaburg meter, single tariff; \$450, JOHN HAVES, 233 17th st., Brooklyn. Phone South 1185.

STOCK SALESMEN

for high grade industrial issue, backed by local prominent men: live leads and co-operation; liberal commission; unusual opportunity for a few live and reliable men to form a desirable and permanent connection with reputable brokerage house. Apply ground floor, 80 Pinc. st., ask Mr. Morse. Phone 5894 John.

STOCK SALESMEN,
TO SELL HIGH GRADE DIVIDEND PAYING STEEL STOCK, HIGH PRESSURE
MEN NEEDED TO CLOSE RESERVATIONS
OF STIPULATED AMOUNTS ALREADY
ORDERED BY CLIENTS: NEW ENGLAND
TERRITORY ALSO GPEN: EXTENSIVE
CRECULARIZING AND ADVERTISING
CAMPAIGN, COUPLED WITH ACTIVE OFFICE COOPERATION, ASSURES ATTRACFIVE EARNINGS FROM THE START. APFLY MORNINGS, 160 BROADWAY, HOOM
1206.

STOCK salesmen to sell balance of common.

LOCAL and long distance hauling: new

HELP WANTED-MALES.

WANTED BY A LARGE DOWNTOWN BANK WITH BRANCHES TOUNG MEN FAMILIAR WITH BANK LEDGER WORK; ALSO SEVERAL JUNIOR CLERKS: ANSWER ONLY IN OWN HANDWRITING. DONOHUE ADVERTISING AGENCY INC.

WANTED-Lady or sentleman who will be willing to give English lessons in exchange for Spanish lessons one hour a day. Address to 322 West 14th st., room 10.

WE can place several men with ability to HEH and AMBITION to EARN big money; guaranteed territory in New York city, also New York Stais and elsewhere. Writs, stating age and experience. U. S. ELICING MA-CHINE COMPANY, 218 West 23d al., New York city.

YOUNG man as assistant bookkeeper. Apply by letter, stating qualifica-tions, New York and Queens Gas Co., 88 Main st., Flushing, N. Y.

YOUNG man for physical department office: wonderful opportunity. Bed-ford Branch Y. M. C. A., Bedford av. and Monroe st., Brooklyn.

YOUNG MAN FOR STOCK DEPARTMENT OF LARGE LACE HOUSE: KNOWLEDGE OF LACES ESSENTIAL: STATE IN OWS HANDWRITING AGE, ENPENIENCE AND SALARY EXPECTED. H. C., 367 SUN-HERALD, HERALD SQUARE: YOUNG men for Justice to Large MERALD, HERALD SQUARE.

YOUNG men, for elerical positions in target
downtown banking institution. State age. education, experience and salary desired Address P. G., P. O. box 822, City Hall Sta-lion, N. V. C. YOUNG man, correspondent: must know, stenography; excellent opening for bright, ambittous young Christian, with large hard-ware and cullery business. W. & H. Ltd., 106 Lafayette st.

TOUNG man for general office work, with a large manufacturing serporation; per-manent position and good salary. Apply Milton Plano Co., 542 West Such at. YOUNG man in sample office wholesals woollen house: state age, references and salary wanted. BRIGHT, 629 Sun-Herald, 280 Broadway. YOUNG man with clerical experience to take charge of perpetual inventory, automobils aperience desired, but not essential. V., 310 Sun-Herald, Harlem 1310 Sun-Herald, Hartem
YOUNG man for retail photographic works
good position for a bright youth. McCoy
& Stilwell, 312 Madison av.
YOUNG man, general office warker, provision house, state experience and salary expected. Bex 53, 163 East 125th st.

AUTOMOBILE EXCHANGE.

BUICK 6 cylinder coupe, \$850, 4 passenger chummy roadster, \$950 Also 4 passenger chummy roadster, 4 Cash or time payments. 151 West 68th, near Broadway. CADILLAC touring, seven passenger, late 57 model, condition like new; car has had little use; two extra tires, many extras; must be seen to be appreciated; no doalers. Vanderbilt 4443. Vanderbill 4443.

DODGE 1917 model, good condition; price reasonable. Phone Flatbush 8042.

EMPIRE touring, completely overhauled and painted. STAR, 70 Manhattan st. FORD touring cars, slightly used, 1817 and 1918, like new; sacrifice to quick buyer, ROOFER, 880 Fuston at., Brooklyn. Phone Prospect 19125.

FOR Sale-Mercedes car, four cylinder, 70 h. p.; chain drive; gauranteed like new; \$4,500. Phone Circle 579. F. J. WOLFORT, 157 West 51st st.

HUDSON limousine, 1915 model, good condition; price reasonable. Phone Flatbunk 8642.

8042.
11UPMOBILE, 1917, 7 passenger, good condition. STALLING, 451 West 19th st. MERCER-PERFECT CONDITION Model 22-73; can be seen any time by ap-pointment. JOHNSON FOY. 475 Franklin av., Nutley. N. J. Phone 1100.

NATIONAL Twin Six, late model, five pas-senger touring: Al condition; fully equipped. BROWN BROS., 168 East 85d at S273 Cortiandt.

PACKARD, 48 horse-power, 7 passenger touring: in perfect condition. MURRY GUGGENHEIM'S private garage, 121 East 83d st.

PIERCE ARROW, six cylinder, 3th horse
power, two boddes, touring and timousine;
self-starier, generator, magneto; at sacrifice, owner leaving town. Telephone or apply GEORGE HARTISY, Sunlight Garage,
Pacific st., corner Classon ave., Brooklyp,
6 to 9 P. M. dally.

PIERCE ARROW truck chasals, two ton long wheel base, completely rebuilt, Al con-dition; can be bought on easy terms, also a 1½ and 2½ G. B. truck. Phone Bryant 5187. West 56th st. SCOTT.

RAUCH LANG electric coupe: reasonable.
Seen at Electric Garage, corner 62d st.,
Central Park West; phone Vanderbit 9787.
REO little six touring, 1917; condition perfect; Hudson 6-40 teuring; bargains, 201
St. Mark's av., Brooklyn, Prospect \$705.

STANLEY steamer, 19 model, seven passen-ger; perfect condition. HiGGINS AUTO-MORILE CO., 614 West 131st, near Broad-

WINTON touring car, 48 h. p., 7 passenger; bargain. D. F. D. GARAGE, 77th st. and Amsterdam av. Joe Laudenbach.

\$1,250 CASH
'19 Hupmobile readster, all new tires; looks
like new car; best condition; act quickly.
Mrs. JOSEPH, Audubon 3284. FORD truck, 1919, worm drive, as good as new; also 1913 Ford truck, worm drive, with rack bedy; will sacrifice; in good con-dition. Phone Hempstead 483W.

FORD truck, chain drive, 1918 Ford delivery top, panel body; sacrifice, ROOFER, 830 Fulton st., Brooklyn, Prospect 19125. FORD delivery car with cab and open ex-

TWO MEN, FOR GITY OR ROAD, TO REP. RESENT A WELL ESTABLISHED CORPORATION SELLING GOVERNMENT OF TOMPHILED INFORMATION. LEADS FURNISHED. COMMISSION, BONUS AND EX. PENSES. APPLY 145 WEST 387H ST. GTH FLOOR, AND SEE MR. RUNEY.

SALESMEN.

We have a few openings on our sales force for men to sell interests in drilling syndicate, on commission; no advances. Oil Fields Limited, room 603, 780 Madison av.

BALESMAN, with knowledge of hand and electric cranes. Write full information, age and salary desired, P. O. box 300, New York city.

SALESMEN to sell high class 7 per cent. bonds with stock bonus: Molybdenum milest, in Colorado. For particulars phone Mr. Revenue, Murray Hill 3139, or write G., 155 Sim-Herald, Herald sequare.

SALESMAN wanted to handls a timely advertising proposition. Call between 9 A. M. and 2 P. M., C. S. Hammond & Co., 35 Church st., New York.

SALESMAN wanted to handls a timely advertising proposition. Call between 9 A. M. and 2 P. M., C. S. Hammond & Co., 35 Church st., New York City.

TIME SEPTER. A politic in industrial plant: the money to be take care of additional timely to take care of additional orders in hand; you can take your close to the five tons capacity, body to trucks, one to five tons capacity, body to trucks, one to five tons capacity, body to trucks, one to five tons capacity, body to trucks are red additional orders. In hand; you can take your close to take care of additional orders. In hand; you can take your close to the take care of additional orders. In hand; you can take your close to take care of additional orders. In hand; you can take your close to take care of additional orders. In hand; you can take your close to take care of additional orders. In hand; plant; the money to be take care of additional orders. In hand; plant; the money to be take care of additional orders. In hand; you can take your close to take care of additional orders. In hand; you can take your close to take care of additional orders. In hand; you can take your close to take care of additional orders

Church st. New York.

SALESMEN for our linen and bedding departments; best city references required. Relly's Linen Store, 258 3d av.

SEQURITY salesman, to dispose of small issue of an established proposition. G., 152
Sun-Harald, Herald square.

Station. New York city.

Auto instruction.

AUTO INSTRUCTION:
4 and 8 weeks courses for Owners, Chauffsurs, Mechanics with the course of the course